

Housing Competition Data in December 2021

		% of Homes Sold Above List Price			Average \$ Paid Above List Price		
Designated Market Area (DMA)	Sold	December 2020	November 2021	December 2021	December 2020	November 2021	December 2021
San Francisco-Oak-	11897	55.33%	70.97%	66.95%	\$24,640.63	\$105,275.03	\$96,630.44
land-San Jose CA							
San Diego CA	6185	43.83%	53.66%	55.90%	-\$5,237.88	\$9,443.32	\$10,929.15
Los Angeles CA	18080	47.41%	55.10%	54.91%	-\$6,634.64	\$7,950.41	-\$3,284.50
Boston MA-Manchester NH	8925	47.12%	55.09%	53.45%	-\$2,614.19	\$8,869.83	\$6,792.23
Sacramento-Stock-	5398	44.27%	53.56%	51.73%	-\$2,429.96	\$4,181.93	\$1,575.71
ton-Modesto CA	4500	40.770/	F 4 040/	F1 CO0/	φ4. 777. 07	ΦC 40047	4400050
Buffalo NY	1568	46.77%	54.91%	51.63%	\$1,777.07	\$6,480.17	\$4,938.50
Seattle-Tacoma WA	8588 5658	37.01%	49.15%	49.51%	\$2,795.59	\$18,608.45	\$20,251.28
Raleigh-Durham (Fayette- ville) NC	2028	30.89%	48.89%	47.18%	-\$2,448.08	\$6,628.01	\$5,116.37
Denver CO	9129	35.99%	46.65%	45.39%	-\$5,031.15	\$2,379.84	\$780.71
Colorado Springs-Pueblo	2165	43.66%	48.27%	44.80%	\$323.67	\$3,274.69	\$1,150.20
CO	2100	40.0076	40.2770	44.0076	Ψ020.07	Ψ0,274.03	Ψ1,100.20
Richmond-Petersburg VA	2686	44.14%	48.62%	44.31%	\$366.55	\$4,579.41	\$357.12
Hartford & New Haven CT	4118	36.69%	44.66%	43.92%	-\$4,447.56	\$141.51	-\$2,485.68
Atlanta GA	18394	30.45%	45.32%	43.82%	-\$6,168.57	-\$421.67	-\$1,286.12
Portland OR	5207	42.24%	46.32%	43.38%	-\$701.03	\$3,507.80	\$1,784.68
Charlotte NC	4496	29.04%	43.73%	42.91%	-\$5,139.40	\$561.72	-\$929.93
Salt Lake City UT	4585	44.01%	42.86%	42.34%	-\$1,425.45	-\$473.07	-\$2,623.31
Columbus OH	3373	34.96%	46.22%	42.09%	-\$2,641.03	\$1,737.94	-\$204.38
Grand Rapids-Kalama-	5682	35.68%	43.08%	41.34%	-\$2,851.00	-\$479.69	-\$638.03
zoo-Battle Creek MI							
St. Louis MO	4366	31.53%	41.87%	41.24%	-\$2,378.36	\$477.77	\$163.50
Austin TX	3302	33.07%	42.31%	41.20%	-\$7,119.81	\$2,551.09	\$292.96
New York NY	16143	33.09%	40.69%	39.85%	-\$10,671.42	-\$1,113.03	-\$1,522.17
Memphis TN	2660	28.96%	42.11%	39.17%	-\$3,937.74	\$685.39	-\$760.89
Milwaukee WI	3279	13.98%	41.05%	38.40%	-\$1,704.55	-\$2,241.99	-\$2,272.80
Las Vegas NV	4131	20.12%	39.36%	37.82%	-\$10,428.12	-\$3,923.23	-\$3,013.00
Cleveland-Akron (Canton) OH	4786	32.76%	39.43%	37.79%	-\$3,744.77	-\$2,037.21	-\$2,017.77
Baltimore MD	4411	30.40%	37.09%	37.58%	-\$3,068.03	\$587.95	-\$472.77
Philadelphia PA	10697	30.60%	37.08%	37.47%	-\$4,557.27	-\$2,607.73	-\$1,419.49
Nashville TN	4911	23.81%	39.06%	37.32%	-\$6,794.02	\$424.57	-\$384.58
Detroit MI	6777	29.82%	37.29%	36.34%	-\$4,647.60	-\$2,492.95	-\$1,934.85
Indianapolis IN	4841	22.56%	36.73%	34.62%	-\$4,694.95	-\$1,507.00	-\$2,182.57
Washington DC (Hager-	11701	33.51%	34.99%	34.36%	-\$1,311.52	\$709.85	\$45.05
stown MD)							
Phoenix AZ	11319	27.85%	37.18%	34.08%	-\$6,000.70	-\$1,543.60	-\$2,047.47
Tampa-St. Petersburg	10241	13.45%	34.21%	33.61%	-\$6,043.77	-\$2,987.12	-\$3,938.64
(Sarasota) FL							
Cincinnati OH	2756	27.96%	31.93%	33.52%	-\$8,324.75	-\$2,127.22	-\$1,267.78
Madison WI	1368	14.54%	34.80%	32.59%	-\$2,632.45	-\$3,365.76	-\$5,053.37
Oklahoma City OK	2469	22.67%	33.25%	31.18%	-\$4,424.79 -\$9,158.84	-\$2,748.65 -\$5,073.68	-\$3,171.12 -\$6,280.25
Greenville-Spartanburg SC-Asheville NC-Anderson	3334	18.83%	31.07%	30.75%	-\$9,158.84	-\$5,073.68	-\$6,280.25
SC-Asheville NC-Anderson SC							
SC Tucson (Sierra Vista) AZ	2227	27.78%	32.42%	29.96%	-\$3,317.91	-\$2,533.79	-\$3,879.71
Pittsburgh PA	2867	22.82%	29.12%	29.40%	-\$3,517.91 -\$7,571.57	-\$2,533.79 -\$5,580.75	-\$5,218.00
Chicago IL	12221	23.72%	30.14%	29.40%	-\$7,371.37	-\$5,714.44	-\$6,906.58
Green Bay-Appleton WI	295	8.13%	36.27%	29.08%	-\$734.49	-\$2,748.19	-\$5,650.24
Orlando-Daytona	7757	11.96%	29.53%	28.63%	-\$8,103.09	-\$4,476.32	-\$6,004.4
Beach-Melbourne FL					. ,	. ,2	,
Houston TX	9947	17.61%	28.59%	27.74%	-\$10,420.20	-\$6,928.50	-\$7,179.28
Jacksonville FL	5622	15.31%	26.13%	27.62%	-\$7,132.07	-\$3,786.08	-\$3,907.00
Boise ID	1447	40.82%	21.42%	27.27%	\$1,645.96	-\$6,383.06	\$2,288.64
West Palm Beach-Ft.	4521	12.47%	28.02%	27.03%	-\$29,053.74	-\$19,386.77	-\$22,772.49
Pierce FL							
Miami-Ft. Lauderdale FL	2377	12.17%	22.76%	24.86%	-\$32,025.71	-\$19,137.60	-\$21,936.24
Ft. Myers-Naples FL	3620	7.28%	25.58%	24.14%	-\$25,681.07	-\$7,602.69	-\$7,962.54
Mobile AL-Pensacola (Ft.	2609	18.63%	26.95%	23.08%	-\$6,856.03	-\$6,722.66	-\$6,154.46
Walton Beach) FL Norfolk-Portsmouth-New-	3604	4.05%	5.60%	5.13%	-\$1,312.28	-\$1,111.12	-\$1,305.06
port News VA	3004			0.10 /0			
Metro Average	298740	30.93%	41.18%	40.06%	-\$4,760.40	\$4,186.20	\$2,519.09

The report examined the top 50 metro areas by homes sold, for which multiple listing service data is available and accurate. Home price data is drawn from local MLS sold data on residential search site Movoto by OJO.



Patrick Kearns is the Director of Storytelling at OJO Labs. Prior to joining OJO Labs, Patrick worked as a journalist for more than a decade, most recently covering housing and real estate at Inman News. He's also written for The Guardian, The Washington Post, Sports Illustrated, Vice, and others.



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