

Housing Competition Data in January 2022

Designated Market Area (DMA)	Sold	% of Homes Sold Above List Price			Average \$ Paid Above List Price		
		January 2021	December 2021	January 2022	January 2021	December 2021	January 2022
Atlanta GA	19058	29.65%	43.42%	41.70%	-\$6,028.37	-\$1,200.77	-\$2,193.78
Austin TX	3330	34.61%	40.62%	42.33%	-\$7,085.97	-\$343.36	-\$6,141.81
Baltimore MD	4448	28.70%	37.24%	34.83%	-\$3,036.92	-\$423.08	-\$448.83
Boise ID	1447	41.86%	25.00%	21.42%	\$828.56	-\$6,227.08	-\$6,383.06
Boston MA-Manchester NH	8949	45.41%	53.15%	50.63%	-\$5,158.86	\$6,704.99	\$3,146.53
Buffalo NY	1588	45.09%	51.44%	54.63%	\$701.33	\$4,632.87	\$5,884.11
Charlotte NC	4525	30.46%	42.62%	42.10%	-\$5,462.25	-\$1,532.26	-\$461.96
Chicago IL	12255	22.67%	29.22%	27.15%	-\$8,740.82	-\$6,855.93	-\$7,278.17
Cincinnati OH	2760	19.80%	33.16%	33.41%	-\$7,577.36	-\$1,272.23	-\$1,907.10
Cleveland-Akron (Canton) OH	4787	29.35%	37.70%	35.62%	-\$4,260.28	-\$2,119.63	-\$3,406.25
Colorado Springs-Pueblo CO	2181	48.98%	44.75%	47.21%	\$1,224.30	\$1,065.82	\$680.77
Columbus OH	3393	32.92%	41.85%	41.28%	-\$2,461.02	-\$341.45	-\$563.67
Denver CO	9210	36.93%	45.09%	47.20%	-\$3,491.34	\$569.92	\$4,502.00
Detroit MI	6829	27.74%	36.11%	33.52%	-\$4,550.07	-\$2,161.63	-\$3,666.49
Ft. Myers-Naples FL	3634	9.10%	23.91%	23.04%	-\$19,708.57	-\$8,055.44	-\$10,532.56
Grand Rapids-Kalamazoo-Battle Creek MI	5726	34.25%	41.01%	38.43%	-\$4,123.28	-\$351.34	-\$1,541.30
Green Bay-Appleton WI	9842	1.18%	0.23%	1.84%	-\$251.47	-\$44.96	-\$300.41
Greenville-Spartanburg SC-Asheville NC-Anderson SC	3357	19.09%	30.75%	29.12%	-\$11,110.78	-\$6,170.72	-\$7,048.27
Hartford & New Haven CT	4121	33.61%	43.82%	42.85%	-\$3,335.18	-\$2,956.98	-\$249.00
Houston TX	9978	17.99%	27.65%	29.05%	-\$9,079.69	-\$7,180.79	-\$7,349.18
Indianapolis IN	4850	22.99%	34.45%	32.25%	-\$4,904.37	-\$2,165.49	-\$3,835.52
Jacksonville FL	8911	13.90%	27.57%	27.86%	-\$6,806.59	-\$3,740.55	-\$3,535.41
Las Vegas NV	4131	22.03%	37.79%	40.77%	-\$6,866.69	-\$3,010.08	-\$3,928.40
Los Angeles CA	18115	46.72%	54.72%	53.64%	-\$5,443.92	-\$3,689.73	\$816.42
Madison WI	9553	11.08%	3.78%	13.68%	-\$2,086.04	-\$624.68	-\$1,021.76
Memphis TN	2690	31.49%	38.79%	38.23%	-\$2,125.84	-\$812.72	\$603.32
Miami-Ft. Lauderdale FL	2407	10.94%	24.87%	23.91%	-\$34,142.45	-\$27,502.85	-\$25,846.78
Mobile AL-Pensacola (Ft. Walton Beach) FL	2614	18.18%	23.28%	23.52%	-\$6,627.78	-\$6,111.02	-\$6,911.81
Nashville TN	4906	26.76%	37.28%	36.11%	-\$4,718.19	-\$280.52	-\$571.38
New York NY	16208	31.40%	39.70%	37.84%	-\$9,125.09	-\$1,416.39	-\$1,823.20
Norfolk-Portsmouth-Newport News VA	3615	4.05%	4.99%	6.21%	-\$2,188.16	-\$1,276.30	-\$1,558.27
Oklahoma City OK	2480	21.90%	31.12%	30.75%	-\$4,490.38	-\$3,183.25	-\$2,677.55
Orlando-Daytona Beach-Melbourne FL	7831	14.07%	28.32%	29.54%	-\$7,884.07	-\$5,932.07	-\$5,088.65
Philadelphia PA	10868	27.61%	37.32%	34.80%	-\$4,241.44	-\$1,757.13	-\$1,280.90
Phoenix AZ	11328	28.62%	33.86%	34.90%	-\$5,290.50	-\$2,084.42	-\$2,101.15
Pittsburgh PA	2890	22.87%	29.01%	27.18%	-\$5,803.74	-\$6,168.95	-\$6,707.64
Portland OR	5263	42.17%	43.18%	43.43%	-\$251.03	\$1,283.14	\$1,289.11
Raleigh-Durham (Fayetteville) NC	5664	30.26%	46.96%	46.25%	-\$3,393.18	\$5,083.50	\$4,988.31
Richmond-Petersburg VA	2692	39.93%	44.20%	43.29%	\$41.58	\$347.03	\$4,730.56
Sacramento-Stockton-Modesto CA	5443	47.67%	51.40%	50.57%	\$808.73	\$1,390.59	\$3,063.97
Salt Lake City UT	4644	40.19%	42.35%	41.89%	-\$3,881.80	-\$2,288.55	-\$3,841.35
San Diego CA	6202	43.85%	55.86%	56.13%	-\$4,100.73	\$10,798.37	\$17,111.08
San Francisco-Oakland-San Jose CA	11932	53.53%	66.75%	64.65%	\$27,544.84	\$95,557.85	\$85,424.48
Seattle-Tacoma WA	8610	36.93%	49.10%	48.98%	\$3,246.97	\$19,920.88	\$20,007.47
St. Louis MO	4378	29.27%	41.14%	38.44%	-\$3,702.20	\$153.44	-\$643.07
Tampa-St. Petersburg (Sarasota) FL	10254	16.81%	33.28%	34.16%	-\$8,332.33	-\$3,868.61	-\$4,501.43
Tucson (Sierra Vista) AZ	2234	26.70%	29.93%	29.62%	-\$4,764.84	-\$3,817.32	-\$2,498.05
Washington DC (Hagerstown MD)	11832	30.94%	34.03%	32.22%	-\$268.65	\$139.61	-\$378.21
West Palm Beach-Ft. Pierce FL	4616	11.78%	27.14%	27.28%	-\$27,693.26	-\$22,379.52	-\$17,816.78
Grand Total	318579	28.98%	37.47%	37.10%	-\$4,189.29	\$2,162.31	\$2,010.62

The report examined the top 50 metro areas by homes sold, for which multiple listing service data is available and accurate. Home price data is drawn from local MLS sold data on residential search site Movoto by OJO.



Patrick Kearns is the Director of Storytelling at OJO Labs. Prior to joining OJO Labs, Patrick worked as a journalist for more than a decade, most recently covering housing and real estate at Inman News. He's also written for The Guardian, The Washington Post, Sports Illustrated, Vice, and others.



OJO is a real estate platform that provides support and guidance to match each moment of the home journey, so everyone feels ready, equipped, and inspired to take the next step. [Learn more.](#)