

Housing Competition Data in November 2021

	% of Homes Sold Above List Price			Average \$ Paid Above List Price		
Designated Market Area	November October November			November October November		
(DMA)	2020	2021	2021	2020	2021	2021
Atlanta GA	28.66%	44.12%	45.44%	-\$5,747.11	-\$1,220.73	-\$221.06
Austin TX	34.04%	45.86%	42.49%	-\$4,610.38	\$2,085.33	\$2,644.45
Baltimore MD	29.23%	38.29%	37.14%	-\$2,534.16	\$207.83	\$677.43
Boise ID	41.54%	26.58%	21.44%	\$1,281.06	-\$5,584.45	-\$6,443.78
Boston MA-Manchester NH	50.77%	55.65%	55.28%	\$647.89	\$6,277.20	\$9,030.04
Buffalo NY	49.14%	58.27%	54.33%	\$2,654.91	\$7,859.03	\$6,364.30
Charlotte NC	28.11%	45.62%	43.68%	-\$5,499.34	\$1,030.82	\$311.11
Chicago IL	23.93%	32.60%	30.24%	-\$7,332.00	-\$5,024.96	-\$5,781.58
Cincinnati OH	27.17%	35.57%	31.94%	-\$5,022.05	-\$2,021.90	-\$2,265.90
Cleveland-Akron (Canton) OH	34.50%	41.18%	39.59%	-\$3,037.26	-\$911.59	-\$2,121.03
Colorado Springs-Pueblo CO	43.86%	50.69%	48.37%	\$107.92	\$4,709.04	\$3,450.38
Columbus OH	39.58%	47.48%	46.45%	-\$4,701.34	\$1,968.72	\$1,638.35
Denver CO	35.52%	47.45%	46.84%	-\$4,712.66	\$2,905.52	\$2,210.25
Detroit MI	31.34%	38.74%	37.01%	-\$4,106.78	-\$2,109.30	-\$2,418.85
Ft. Myers-Naples FL	8.23%	25.91%	25.77%	-\$16,267.31	-\$10,467.10	-\$8,035.13
Grand Rapids-Kalamazoo-Battle	39.03%	43.31%	43.31%	-\$1,956.15	\$343.50	-\$515.18
Creek MI						
Green Bay-Appleton WI	5.81%	36.29%	35.69%	-\$295.93	-\$3,983.21	-\$2,894.40
Greenville-Spartanburg SC-Asheville	19.25%	30.28%	31.36%	-\$8,729.15	-\$5,025.86	-\$5,244.49
NC-Anderson SC						
Hartford & New Haven CT	39.59%	43.47%	44.40%	-\$2,018.80	-\$673.99	\$141.25
Houston TX	18.28%	29.58%	28.72%	-\$9,244.06	-\$6,637.74	-\$7,077.10
Indianapolis IN	25.51%	37.60%	37.04%	-\$4,714.60	-\$586.40	-\$1,495.45
Jacksonville FL	14.31% 21.17%	26.71% 42.99%	26.53% 39.21%	-\$5,935.86	-\$3,750.27 -\$23,863.54	-\$3,943.44 -\$4,102.19
Las Vegas NV Los Angeles CA	46.68%	55.59%	55.50%	-\$6,714.24 -\$7,151.10	\$6,032.89	\$8,208.16
Madison WI	12.30%	37.32%	35.02%	-\$1,876.57	-\$2,150.34	-\$3,474.09
Memphis TN	31.75%	44.66%	41.35%	-\$3,039.56	\$1,479.90	\$426.81
Miami-Ft. Lauderdale FL	13.23%	23.78%	22.74%	-\$31,422.37	-\$26,004.90	-\$19,804.75
Milwaukee WI	16.49%	43.94%	41.00%	-\$1,278.85	-\$1,851.55	-\$2,229.71
Mobile AL-Pensacola (Ft. Walton	18.70%	28.68%	27.14%	-\$6,564.97	-\$6,773.50	-\$6,900.94
Beach) FL						
Nashville TN	25.95%	39.99%	39.32%	-\$4,287.84	\$396.15	\$41.40
New York NY	30.00%	40.88%	41.08%	-\$7,017.24	-\$1,343.90	-\$1,315.82
Norfolk-Portsmouth-Newport News VA	4.08%	5.47%	5.62%	-\$1,574.09	-\$904.93	-\$1,036.58
Oklahoma City OK	24.42%	33.32%	33.10%	-\$4,074.79	-\$2,924.74	-\$2,579.20
Orlando-Daytona Beach-Melbourne	14.54%	28.10%	29.88%	-\$7,509.93	-\$4,869.51	-\$4,665.24
FL Philadelphia PA	20.929/	27059/	07400/	¢470004	\$000.00	¢0 E00 E0
Philadelphia PA Phoenix AZ	30.83%	37.85%	37.12%	-\$4,708.64 -\$4,769.07	-\$922.63 -\$811.89	-\$2,560.58 -\$1,676.12
Pricenix AZ Pittsburgh PA	29.54% 25.65%	38.47% 33.88%	37.45% 29.36%	-\$4,769.07 -\$5,974.85	-\$811.89 -\$4,984.51	-\$1,676.12 -\$5,605.90
Portland OR	25.65% 44.99%	49.83%	29.36% 46.91%	-\$5,974.85 \$357.60	-\$4,984.51 \$5,050.37	\$3,579.78
Raleigh-Durham (Fayetteville) NC	30.75%	52.52%	49.22%	-\$2,204.98	\$7,671.65	\$6,773.91
Richmond-Petersburg VA	42.25%	48.27%	48.60%	\$523.86	\$4,601.68	\$4,340.40
Sacramento-Stockton-Modesto CA	39.34%	55.15%	53.72%	-\$3,873.49	\$4,419.22	\$4,127.08
Salt Lake City UT	44.24%	46.18%	43.11%	-\$2,981.57	-\$781.37	-\$1,365.55
San Diego CA	44.83%	53.72%	53.85%	-\$3,908.90	\$4,016.01	\$9,993.46
San Francisco-Oakland-San Jose CA	58.91%	69.85%	71.46%	\$30,773.76	\$96,998.99	\$107,403.12
Seattle-Tacoma WA	47.58%	50.97%	49.58%	\$5,899.79	\$19,587.43	\$18,830.79
St. Louis MO	34.50%	40.44%	41.89%	-\$2,783.40	\$420.16	\$476.51
Tampa-St. Petersburg (Sarasota) FL	18.54%	34.05%	34.94%	-\$7,794.68	-\$3,974.34	-\$3,073.30
Tucson (Sierra Vista) AZ	28.28%	33.82%	32.40%	-\$3,526.20	-\$2,841.32	-\$2,592.81
Washington DC (Hagerstown MD)	34.73%	35.88%	35.38%	\$345.43	\$871.75	\$673.25
West Palm Beach-Ft. Pierce FL	12.39%	26.23%	27.82%	-\$25,277.25	-\$19,150.72	-\$19,272.77
Metro Average	32.04%	42.06%	41.40%	-\$3,521.41	\$3,411.75	\$4,277.71

The report examined the top 50 metro areas by homes sold, for which multiple listing service data is available and accurate. Home price data is drawn from local MLS sold data on residential search site Movoto by OJO.



Patrick Kearns is the Director of Storytelling at OJO Labs. Prior to joining OJO Labs, Patrick worked as a journalist for more than a decade, most recently covering housing and real estate at Inman News. He's also written for The Guardian, The Washington Post, Sports Illustrated, Vice, and others.



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